

# New Construction Questionnaire

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How many people live in the Home? Adults \_\_\_\_\_ Children \_\_\_\_\_ Ages \_\_\_\_\_  
Any allergies or respiratory concerns?  Yes  No  
Home ever too humid or dry during different seasons?  Yes  No  
Any hot or cold spots in the home?  Yes  No  
Do you want a setback thermostat? for savings or comfort?  Yes  No  
Concerned with duct work and home cleanliness?  Yes  No  
Aware of the importance of a well insulated, tightly built home?  Yes  No  
Any special needs of the home such as frequent large group entertaining or special equipment?

Describe below:

\_\_\_\_\_

A lake or pond within 100 yards of the home?  Yes  No  
Special trees or shrubs that require extra care during our installation?  Yes  No  
When do you plan to start construction? Date \_\_\_\_\_  
Do you know anyone who has a geothermal system?  Yes  No  
Do either of you work for a utility company?  Yes  No  
What types of energy are available?  Total Electric  Natural Gas  Propane  Oil  Wood  
What are you considering?  Total Electric  Natural Gas  Propane  Oil  Wood  
How long do you plan on staying in this home? \_\_\_\_\_ Years  
Typical savings accounts accrue at 5% per year before tax, what is an acceptable % return on your invested money?  5%  6%  7%  8%  Other \_\_\_\_\_%  Not Financing  
What is the interest rate on your mortgage going to be? \_\_\_\_\_%  
What is the term on your mortgage going to be? \_\_\_\_\_ Years  
What are the 5 most important features to you?  
 low cost operation  quality components  comfortable room temperatures  
 clean operation  equipment appearance  quiet operation  
 odorless  easy to service  safety of your family  
 no noisy outdoor equip.  strong warranty  reliability of equipment  
 free hot water  humidity control  individual room comfort control  
 environmentally friendly  long equipment life

If you had to choose between price and quality which would you choose?  Price  Quality

Are there any other questions you need answered?  Yes  No

If yes describe below:

\_\_\_\_\_

How many bids have you received to date? \_\_\_\_\_

How many more do you wish to receive? \_\_\_\_\_

Customer: \_\_\_\_\_ Date: \_\_\_\_\_