

# \$2,400

Larger Capacity (1860)

# \$1,200

Smaller Capacity (0930)



TrilogY® 45 Q-Mode® Unit, iGate® Smart Tank  
and iGate® Connect Thermostat

# TRILOGY®

## Discount

That's right. GeoElite Dealers, purchase a ClimateMaster TrilogY® system and receive a \$1,200 or \$2,400 discount per qualified system. This program has been formed especially for our GeoElite Dealers to receive a discount when installing a ClimateMaster TrilogY® system in their personal homes or businesses.

Below are the program details, qualifications and discount form to be completed. Please follow all guidelines and submission procedures to receive the TrilogY® Personal Use Program (T.P.U.P.) discount.



THIS PROGRAM IS VALID  
FOR THE YEAR 2017

Discount on ClimateMaster TrilogY® Variable Speed unit purchases made by GeoElite Dealers for their personal homes.

# Trilogy® Personal Use Program Discount Form

Date of request: \_\_\_\_\_

Employee Address: \_\_\_\_\_

## Dealer Information

GeoElite Company Name: \_\_\_\_\_

Employee Name: \_\_\_\_\_

Dealer Phone Number: \_\_\_\_\_

Employee E-Mail Address: \_\_\_\_\_

## Distributor Information

Distributor Name: \_\_\_\_\_

Distributor Account Number: \_\_\_\_\_

## ClimateMaster Trilogy® Unit Information:

Full Model Number(s): \_\_\_\_\_

Unit: \_\_\_\_\_

Tank: \_\_\_\_\_

Thermostat: \_\_\_\_\_

Full Serial Number(s): \_\_\_\_\_

Unit: \_\_\_\_\_

Tank: \_\_\_\_\_

Thermostat: \_\_\_\_\_

	Check One of Each	
Unit Capacity:	<input type="checkbox"/> 0930	<input type="checkbox"/> 1860
Discount Given to Employee of Industry Partner:	<input type="checkbox"/> \$1,200	<input type="checkbox"/> \$2,400
Amount Being Requested From ClimateMaster:	<input type="checkbox"/> \$600	<input type="checkbox"/> \$1,200

To receive approval and credit, the ClimateMaster distributor must complete and e-mail this form with **original end user invoice showing discount given** to the Trilogy® Personal Use Program Manager at ([GeoEliteDealer@climatemaster.com](mailto:GeoEliteDealer@climatemaster.com)). After purchase and approval, a credit request will be forwarded to ClimateMaster accounting for processing. Credits will be issued within approximately 30 days of approval.

\*Credits are issued to ClimateMaster distributors only. No other offers or discounts apply. Contact ClimateMaster Sales Manager for more information. See T.P.U.P. program details for more information.

Units must be purchased between Jan. 1, 2017 to Nov. 30, 2017 to qualify for discount.

## Personal Use Program

Highly successful geothermal markets around the United States generally have one thing in common: our partners engage in efforts to educate the distributors, dealers, builders, and utilities. To encourage GeoElite Dealers to increase their knowledge of the Trilogy® product, we are offering a Trilogy® Personal Use Discount Program (T.P.U.P.) to allow GeoElite Dealers to experience firsthand the features and benefits of the ClimateMaster Trilogy® geothermal product. Recipients of the T.P.U.P. will receive a \$1,200 or \$2,400 discount on the Trilogy® system when installed in their personal home or business. The discount will be split 50/50 between ClimateMaster and the ClimateMaster Distributorship.

**To participate in the Personal Use Program, the following qualifications must be met:**

1. The “recipient” must qualify per requirements listed above.
2. Dealer must be enrolled in the GeoElite Dealer program.
3. The Trilogy® Personal Use Program form and dealer’s or distributor’s invoice to the end user reflecting the \$1,200/\$2,400 per system discount must be submitted to ClimateMaster for processing within 30 days of installation.
4. Units must be purchased by Nov. 30, 2017 to qualify for the discount.
5. **All** geothermal components used in the installation must be provided by ClimateMaster including iGate® smart tanks, iGate® smart thermostats, and similar accessories.
6. The “recipient” must agree to be a referral contact for future customers.
7. Only ClimateMaster Trilogy® Systems are applicable for this discount.

### **How to process a Personal Use Program claim**

1. Only recipients described earlier are eligible.
2. Following successful installation of the ClimateMaster Trilogy® geothermal system and the final approval by ClimateMaster, a credit of \$600 or \$1,200 will be issued to the Distributors account within 30 days.
3. ClimateMasters’ share is limited to \$600 or \$1,200 depending on capacity.
4. The balance of \$600 or \$1,200 cost to the distributor can be split between the Distributor and the Dealer in any manner agreed upon.
5. Claims submitted more than 30 days after date of final installation will not be accepted.
6. The Trilogy® Personal Use Program discount of \$600 or \$1,200 per system must be shown on the end user’s signed sales invoice.
7. Please submit discount form and invoices to the Trilogy® Personal Use Program Manager at (GeoEliteDealer@climatemaster.com) for approval. All claims will be audited by ClimateMaster Marketing.

8. ClimateMaster reserves the right to disallow claims filed without complete information, claims submitted more than 30 days following date of installation, claims files on installation that have not been completed or properly installed or any other claims submitted that do not meet the eligible requirements described earlier.
9. For questions on Policy and Procedures, contact the Trilogy® Personal Use Program Manager at [GeoEliteDealer@climatemaster.com](mailto:GeoEliteDealer@climatemaster.com).

\*We reserve the right to change or cancel this program at any time.